How to Make a Decision under Interval Uncertainty If We Do Not Know the Utility Function

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Formulation of the problem. According to decision theory, decisions of a rational person are described by a function u(a) called *utility*: an alternative in which we gain amount a is better than the alternative in which we gain amount b if and only if u(a) > u(b). For the case of gain, the utility function is (non-strictly) increasing: if $a \le b$ then $u(a) \le u(b)$.

In practice, we only know the consequence of each action with uncertainty. In many cases, all we know is the bounds on possible gain, i.e., the interval $[\underline{a}, \overline{a}]$ of possible values of the gain.

In this case, according to decision theory, the decision maker should select some value $\alpha \in [0, 1]$ describing the decision maker's degree of optimism-pessimism – and select an alternative for which the value $\alpha \cdot u(\overline{a}) + (1 - \alpha) \cdot u(\underline{a})$ is the largest.

Sometimes, we do not know the utility function. When can we still conclude that $[\underline{a}, \overline{a}]$ is better than $[\underline{b}, \overline{b}]$? The answer is easy when $\alpha = 1$ – then we select the alternative with the larger \overline{a} – and when $\alpha = 0$ – then we select the alternative with the larger \underline{a} . But what if $0 < \alpha < 1$?

Main result. For every $\alpha \in (0,1)$ and for every two intervals $[\underline{a}, \overline{a}]$ and $[\underline{b}, \overline{b}]$, the following two conditions are equivalent:

1. $\alpha \cdot u(\overline{a}) + (1 - \alpha) \cdot u(\underline{a}) \ge \alpha \cdot u(\overline{b}) + (1 - \alpha) \cdot u(\underline{b})$ for all non-strictly increasing functions u(a);

2.
$$\underline{a} \geq \underline{b}$$
 and $\overline{a} \geq b$.

Proof. Condition 2. implies condition 1. due to monotonicity. Let us prove that if the condition 2. is not satisfied, i.e., if $\underline{a} < \underline{b}$ or $\overline{a} < \overline{b}$, then the condition 1. is violated for some increasing function u(a).

Indeed, if $\underline{a} < \underline{b}$, then we can take u(a) = 0 for $a \leq \underline{a}$ and u(a) = 1 otherwise. Then, since $\overline{b} \geq \underline{b} > \underline{a}$, the right-hand side of the inequality 1. is equal to $\alpha + (1 - \alpha) = 1$, while the left-hand side is equal to $\alpha \cdot u(\overline{a}) \leq \alpha < 1$ – so the inequality is not satisfied.

If $\overline{a} < \overline{b}$, then we can take u(a) = 0 for $a < \overline{b}$ and u(a) = 1 otherwise. Then, since $\underline{a} \leq \overline{a} < \overline{b}$, the left-hand side of 1. is equal to 0, while the right-hand side is larger than or equal to $(1 - \alpha) \cdot u(\overline{b}) = 1 - \alpha > 0$, so the inequality is not satisfied either. The result is proven.

Comment. We considered the case when we know α and but we do not know u(a). Similar results can be proven in two other cases:

- when we know u(a) which is strictly increasing but we do not know α ;
- when we do not know neither α nor u(a).

For example, when we do not know α , then we can have $\alpha = 0$ and $\alpha = 1$ – in which case we also have $\underline{a} \geq \underline{b}$ and $\overline{a} \geq \overline{b}$.